



Keller Williams Outperforms Industry on List of Top Agents and Teams

AUSTIN, TEXAS June 23, 2017 — <u>Keller Williams</u>, the world's largest real estate franchise by agent count, has more agent teams ranked by closed transactions and sales volume than any other franchise in the 2017 REAL Trends' "The Thousand," an annual list of North America's most successful real estate professionals.

The REAL Trends "The Thousand" features 89 Keller Williams' agent teams in its Top 250 ranking of real estate teams by transaction sides. Collectively, those Keller Williams teams closed 39,709 transactions last year.

"We're incredibly honored to be home to 147 representatives on the REAL Trends/Wall Street Journal list of America's top agents and teams," said John Davis, CEO, Keller Williams. "More important, we're thrilled that these extraordinary business leaders helped buyers and sellers close more than \$8 billion in home sales."

The 2017 report also features 45 Keller Williams' agent teams in its Top 250 list of teams by sales volume. These teams closed \$7.6 billion in sales.

"The average U.S. real estate professional sold 8.6 homes in 2016. The average agent ranked in The Thousand sold 192 homes and the average team sold over 470 homes," said Steve Murray, president of REAL Trends and publisher of The Thousand. "Achieving this level of results is simply incredible."

"Our agents are local market experts. They have elite skills. And they're committed to delivering an exceptional customer experience," said Davis.

"Together, they're delivering great value and getting results. They're also building big businesses that are creating opportunities for people to fund their lives and make a difference in their communities," said Davis.

For more information and a complete list of agents on the 2017 REAL Trends "The Thousand", visit www.realtrends.com.

About Keller Williams Realty, Inc.

Austin, Texas-based Keller Williams is the largest real estate franchise by agent count in the world with more than 840 offices and 164,000 associates across the Americas, Europe, Africa and Asia. In 2017, Training magazine named Keller Williams the No. 1 training organization across all industries worldwide.

Since 1983, Keller Williams has grown exponentially and continues to cultivate an agent-centric, education-based, technology-driven culture that rewards agents as stakeholders. The company also provides specialized agents in luxury homes, commercial and farm and ranch properties. For more information, visit kw.com.